







### ADDRESSING THE ADOPTION NEW OF CIRCULAR **TECHNOLOGIES IN AGRIFOOD SUPPLY CHAINS: EMPIRICAL** INVESTIGATIONS

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## Email:

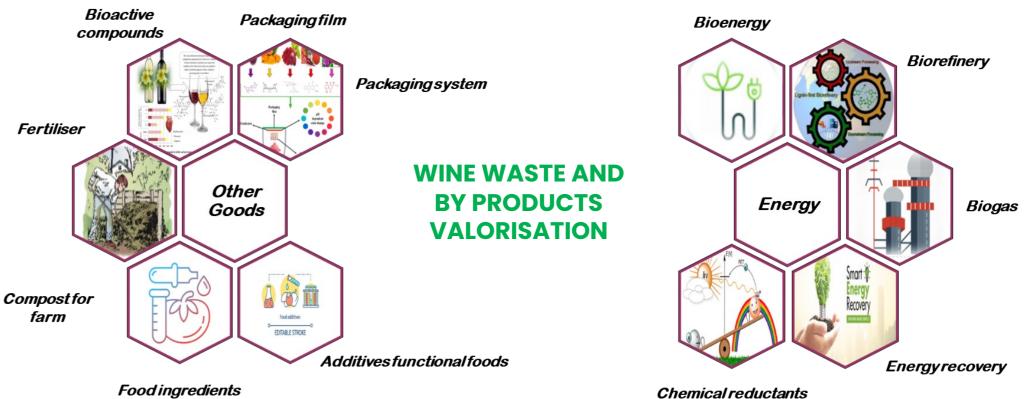
stefano.abbate2@unina.it; massimiliano.borrello@unina.it; luigi.cembalo@unina.it; piera.centobelli@unina.it; maria.digregorio@unibg.it; alessia.lombardi@unina.it; antonio.paparella@unina.it

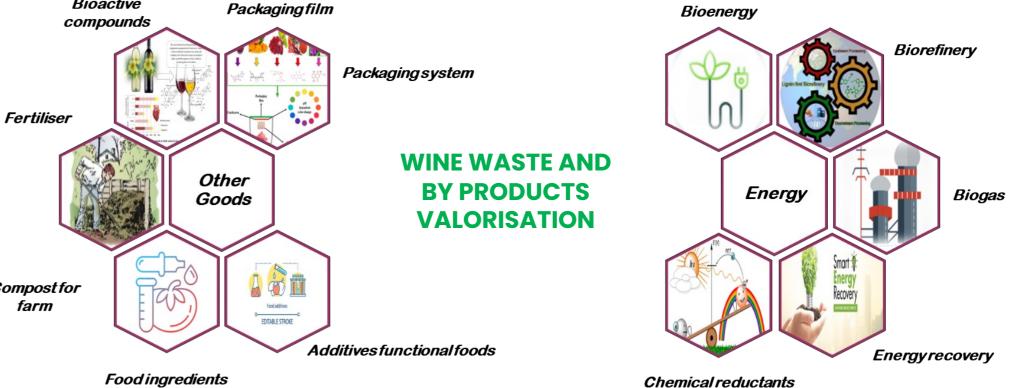
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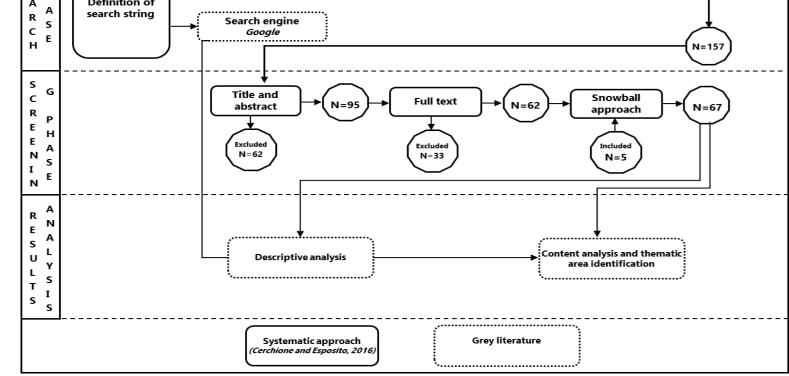
### WINE WASTE VALORISATION: CRUSHING THE RESEARCH DOMAIN

This research uncovers the state of the art of wine waste valorisation by conducting a systematic literature review on a sample of 67 scientific papers, further including grey literature, to obtain a more comprehensive overview of the phenomenon under investigation.

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S P		Academic database
, н	Definition of	scopus no limited papers







The results of this study highlight the urgent need for the industry and the scientific community to investigate sustainable and profitable alternatives for wine waste valorisation. The tight ties between academia and business may support the wine industry in addressing this shift.

> Factors for implementation

Collaboratio

Partnerships

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(Abbate et al., 2024)

## HARVESTING SYNERGIES: EXPLORING INDUSTRIAL SYMBIOSIS IN VITICULTURE INDUSTRY

This study investigate by-products and waste valorisation practices within the Italian wine industry using a grounded theory approach through multiple case studies.

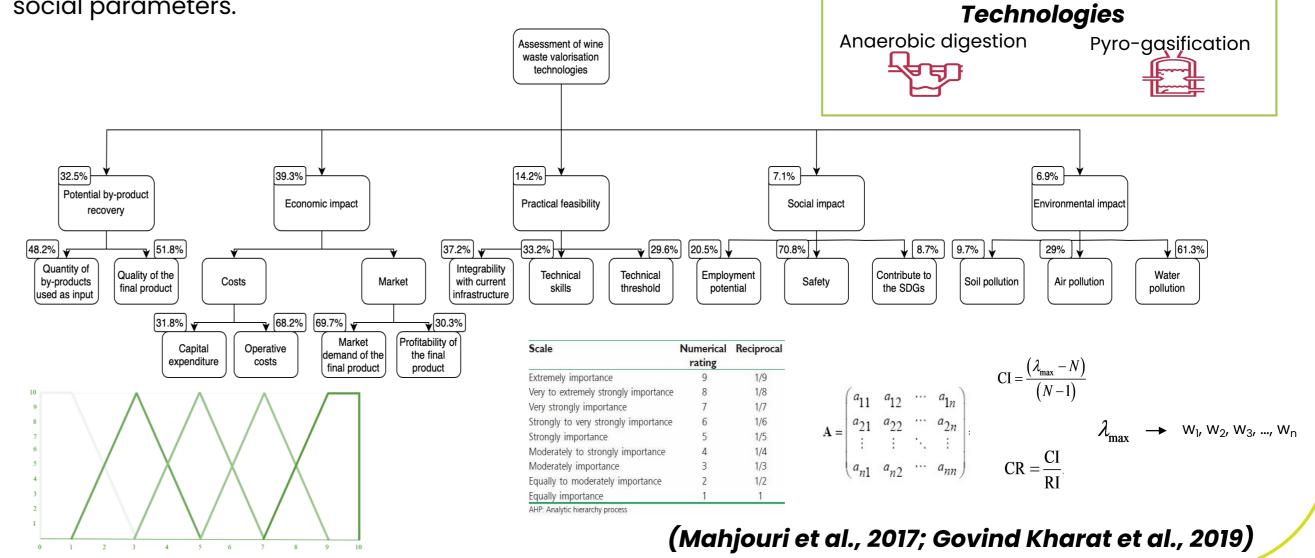
Company	Role of the interviewee	Number of employees	Dimension	Interview time
А	Marketing and sustainability manager	30	Small	62 min
В	CEO	7	Micro	58 min
С	СТО	8	Micro	55 min
D	Owner	10	Small	48 min
E	Owner	3	Micro	64 min
F	Owner	2	Micro	59 min
G	СТО	605	Large	49 min

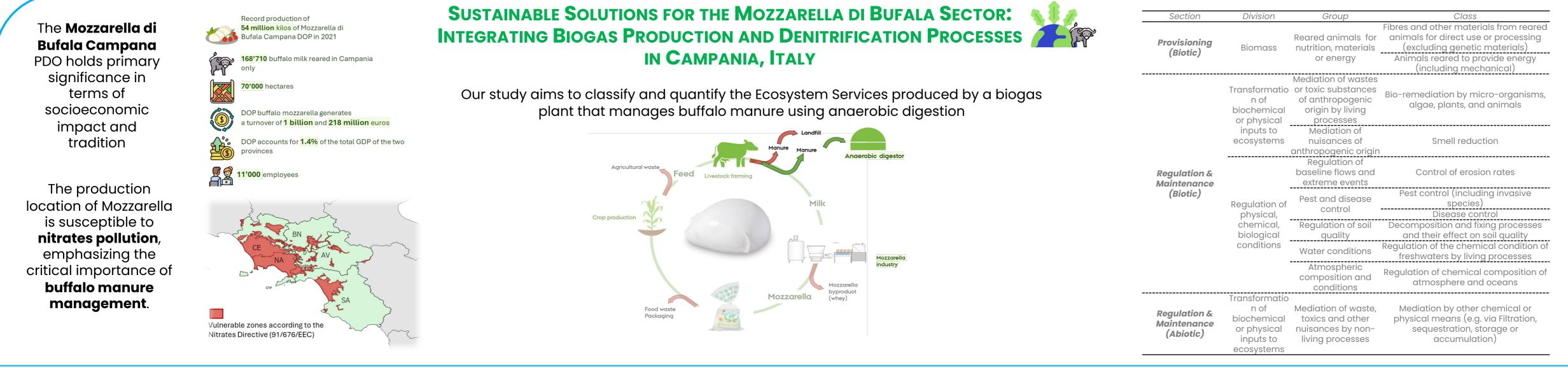
## (Eisenhardt, 2021; Yin, 2014)

Our findings reveal the complexities of waste management practices within the Italian wine industry and underscore the potential benefits of industrial symbiosis exchanges.

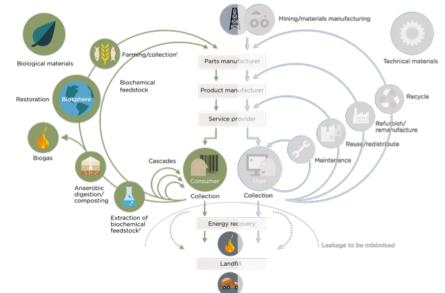
## **COMPARING FOOD WASTE-TO-VALUE TECHNOLOGIES:** A HYBRID AHP-FUZZY APPROACH

The objective of this study is to develop a system for evaluating technologies to valorise waste in the agrifood sector and to determine the best technology to implement based on economic, environmental, and social parameters.





# **DESIGNING RELATIONAL CONTRACTS TO** TRANSITION INTO A CIRCULAR BIOECONOMY



Transitioning into a circular bioeconomy (CBE) in agri-food supply chains and bio-based industries poses governance challenges associated with intensified interorganizational collaborations and network relations. Traditional contract farming models in the context of CBE activities may be inadequate to regulate CBE transactions. Our study addresses how to design acceptable and relationally enriched contractual arrangements that incorporate farmers' perspectives (200 farmers performed a choice experiment on contractual alternatives)

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Role of Top Management

Investment in Technolog

Knowledgeable Sta

Effective Coordinati

Optimizing Value Extracti

Long-Term Benefit

Partnership

1.Regulatory factors

2.Strategic decision-making

Logistics and Coordination

5.Economic and Environmental Impa

Availability of Technology and Expertise

### Farmers prefer relational contracts over standard contract farming:

- adjournments according to market contingencies (e.g. base price and minimum price),
- adapting and learning (e.g. training)
- and the possibility of negotiating the contract both ex-ante (negotiation)
- and ex-post (re-negotiation).

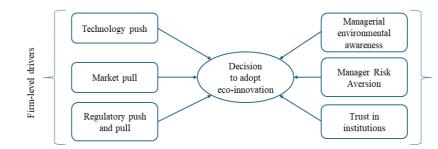
Exception: contract duration (shorter lengths are preferred and variance in preferences is larger for longer durations) (Swift Relational Contracting)

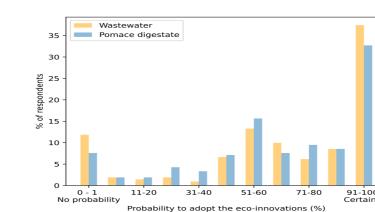
# **D**RIVERS FOR THE ADOPTION OF CIRCULAR ECO-INNOVATIONS IN AGRICULTURE: INSIGHTS FROM A FIELD EXPERIMENT ON OLIVE GROWERS

Two sustainable innovations studied:

- Wastewater for irrigation
- Olive pomace digestate for fertilization

Our study addresses farmers' propensity to adopt based on farm- and farmer-level drivers





#### Biordered probit model - Results

Explanatory variable	Wastewater Adoption Intention		Pomace Digestate Adoption Intention	
Technology push drivers				
R&D	0.288 (0.207)		0.129 (-0.203)	
Human Capital	-0.024		-0.006	
	(0.193)		(0.193)	
Advisor	-0.220		-0.560	***
	(0.181)		(0.180)	
Collaboration index	0.128 (0.095)		0.041 (0.094)	
Market pull drivers				
Corporate Social Responsibility index	0.010 (0.064)		0.077 (0.064)	
Adoption of product origin labels	-0.223 (0.179)		0.072 (0.174)	
Regulatory push/pull drivers	(0.170)		(0.17 4)	
Subsidies	0.666 *** (0.207)	k	0.568 (0.202)	***
Manager cognitive drivers				
Environmental risk awareness	0.329 *** (0.123)	*	0.383 (0.120)	***
Environmental cost-benefit awareness	(0.120)		(0.120)	
Trust in public and private institutions	-0.175 * (0.107)		-0.102 (0.103)	
Environmental risk awareness	0.139 ***	*	0.091 (0.062)	
Environmental cost-benefit awareness	(0.003)		(0.002)	
Trust in public and private institutions	-0.036 * (0.021)		0.022 (0.020)	

